



| Get The GrainCorp Advantage

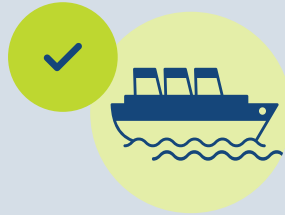
Direct access to the site services, expertise, global insights and business offerings that help maximise your farming business.

Our Market Access

Our international market access brings unrivalled global insights.

Export

As East coast Australia's biggest high-value exporter we have trading desks in Australia, Singapore, the UK, India, China and Vietnam. We **charter** up to 100 vessels per year utilising world-class end-to-end logistics process.



100
vessels chartered
per year

Domestic

How many customers are there for your grains and oilseeds? Across our sites, we offer a staggering 264 registered **buyers** for the domestic market alone.

Logistics are a pain. Storing with us allows you to deliver once, decide when you want to sell and let someone else worry about the logistics. Easy!



264

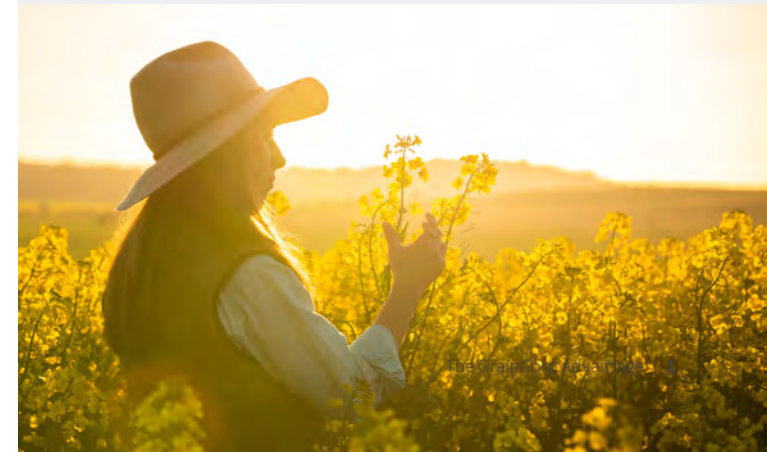
registered
buyers

Global insights

This international market access brings unrivalled global insights. We know what's coming well before it hits your farm gate, through our overseas trading desks, our customers and by exposure to trends in regulations and end-user demand. Want to know what's just over the horizon with chemicals and carbon? Ask us.

Quality

We maintain access to global markets through world class quality expertise and processes. Our testing technology and NATA-accredited **laboratories** ensure we meet customer requirements at every step, from your site delivery to moving through our ports, across oceans on grains vessels and, finally, outloading up to 10,000km away.



Our Innovation

We're investing in a bunch of initiatives and research projects that make the future **better for everyone.**

Convenient technology

Our **CropConnect** digital marketplace puts the power of harvest on your phone and into your hand, 24-7. It's free and it's an open access market, even enabling you to select who you would prefer to trade with to guarantee your security.

Croptimiser Our unique Croptimiser system enables you to upgrade the value of your eligible grain.


Our sites use the state-of-the art **FastWeigh** system, a digital 'minder' that records deliveries and commodities, and tracks truck movements. Not only does FastWeigh send you a notification in real-time of your delivery, it also tells you when your truck is headed home.


We brought 2-Day payments to the grains industry because we understand the cashflow implications of harvest. And it's here to stay – you can bank on that.

Harvest in your hand

Our investment in **Hone** is helping develop a mobile grain-testing device that could literally put the power of harvest in a grower's hand.



\$30m 

 to support ag technology start-ups

We're helping futureproof Aussie ag

We're investing in a bunch of initiatives and research projects that make the future better for everyone.

GrainCorp Ventures is our \$30 million fund established with the sole purpose of supporting ag technology start-ups.

And through on-farm trials with **Loam Bio**, we're working to explore the possibilities and practicalities of helping growers boost soil carbon.

Our Services

We take the complex and **make it simple.**



Talk to a person – not a computer

Our **Grower Services** team stretches across Australia's east coast, ready to talk through your needs inside and outside harvest. And because our grains marketing experts understand your business and the pressures that come with it, they know the right conversations to have at the right time.

We take the complex and make it simple, from global regulations and market information to chemical residue levels in export markets, broader market trends, regional issues, site operations and segregations and much more.



At a place near you

And you're never far from a **GrainCorp site**. Our up-country receival sites across east coast Australia – and our seven ports – are integral to harvest. Plus, our 'flex' sites allow us to switch on and off some sites as demand varies with the season.

From Mackay in Queensland to Portland on Victoria's southern tip, our expertise in high-speed rail grain delivery to port is unrivalled. With seven ports shipping Aussie grains and oilseeds to the world, our direct-line sites feed the export beast with efficient, high-capacity rail movements.

So, you do harvest, we'll do the rest. Leave the worry of cashflow, logistics and maintaining the value of stored grain with us. We'll sort that while you take a holiday after harvest.

Ongoing site investment

You're becoming ever more efficient – so we're investing in our entire receival network. We're building an additional 2 million tonnes of storage to keep pace with farming development.



Our Partners

We offer security against volatility, now and into the future.

Helping with your marketing strategy

Maximising harvest can be complicated and time consuming – and you can never have enough of the right information. Our merchants and site managers bring you insights and data via our export and domestic buyers. And we work collaboratively in setting segregations at your local site.



You're safe with us

As an ASX 200 company we're financially sound and built to withstand the ups and inevitable downs of agriculture, meaning we offer security against volatility now and into the future.

How about this multiplier:



Multiple Grades at our sites



Multiple Sites in your region



Multiple Joy!



Flexible contracts

Our flexible contracts offer multi-grades, meaning you can sell your future wheat today without knowing **exactly** what you'll be growing. Now that's flexible.



**Proudly connecting with customers
and rural communities to deliver
value through innovation and expertise.**

grains.graincorp.com.au/the-graincorp-advantage